



 兆利科技

JARLLYTEC CO., LTD.

**Agenda**

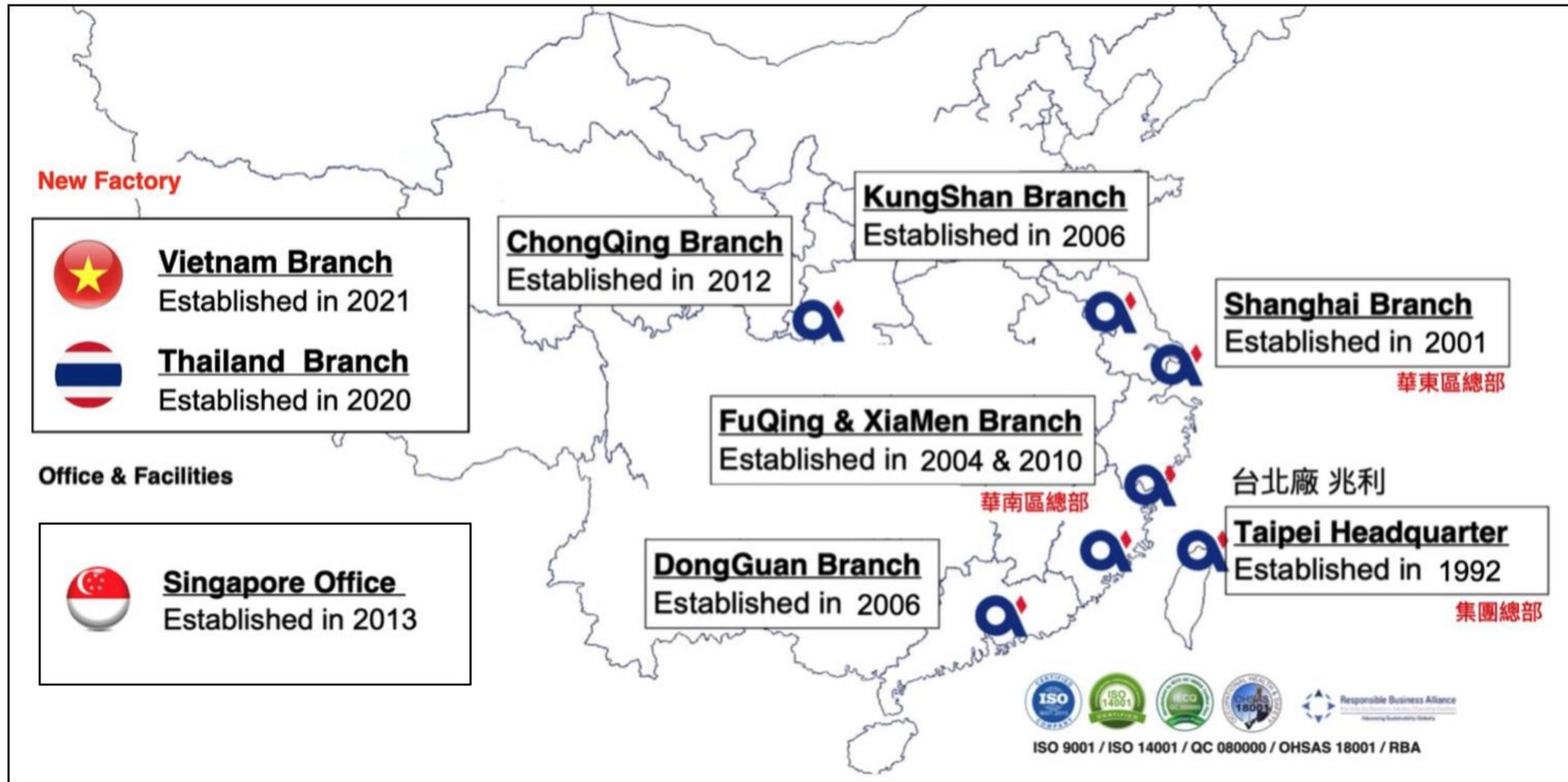
- 1. Company Profile**
- 2. Market Overview**
- 3. Operation Results**
- 4. Financial Analysis**
- 5. ESG Activities**



# Company Profile

- Employee: 3,200(2024/1)
- 2023/12 Capital: NT\$6.4B
- 2023/12 Net Value per Share: NT\$81.2
- Major Products:
  - Laptop Hinge
  - Flat Panel Monitor Stand
  - Consumer Electronic Products
  - Hinge(include Foldable Phone)
  - Others





## NB Hinge



Detachable Hinge



Variable Torque



Center Hinge



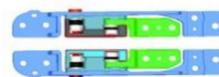
Varies type of Hinges for Major Brand



360 Sequential Hinge

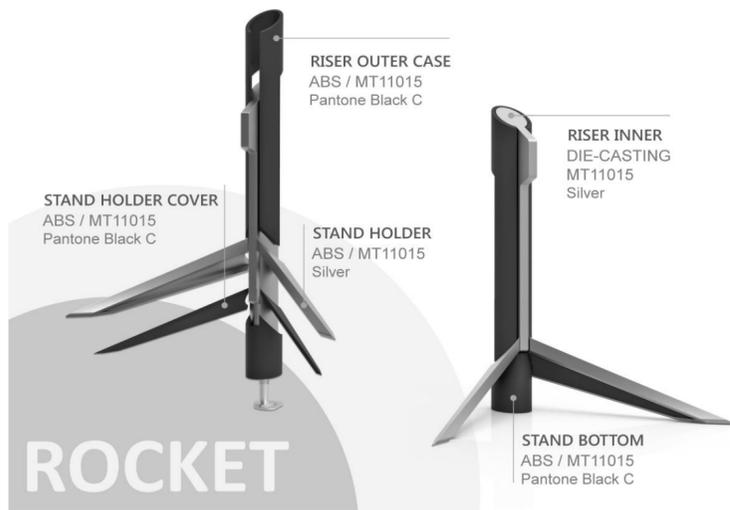


360 Sync Hinge



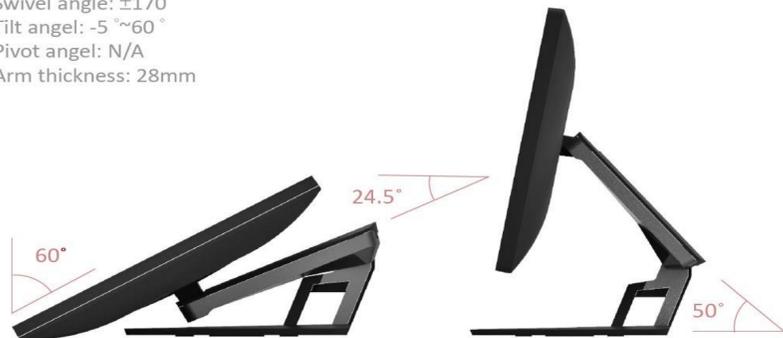
Tablet Hinge

AIO & LCD Stand Designs



ROCKET

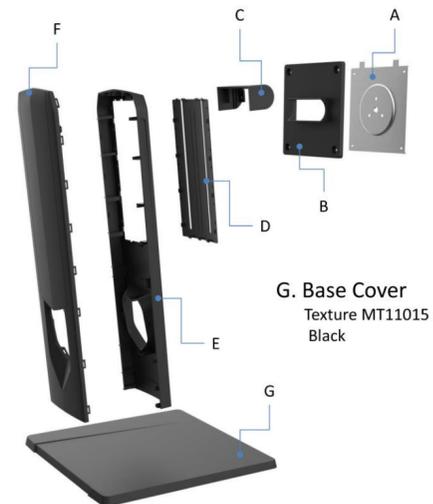
**FUNCTION**  
Lift: N/A  
Swivel angle:  $\pm 170^\circ$   
Tilt angle:  $-5^\circ \sim 60^\circ$   
Pivot angle: N/A  
Arm thickness: 28mm



BEAM



RIBBON



- A. VESA Plate  
SGCC
- B. VESA Cover  
Texture MT11015  
Black
- C. Hinge Cover  
Texture MT11015  
Black
- D. Engine Cover  
Texture MT11015  
Black
- E. Riser Front Cover  
Texture MT11015  
Black
- F. Riser Back Cover  
Texture MT11015  
Black
- G. Base Cover  
Texture MT11015  
Black



OA Moveable Arm (Ergomic Design) no

## Consumer Electronic product + AR VR Devices



**Foldable Phone**



**Bluetooth Headset Box**



**Bluetooth Glasses(AR)**



**Camera**



**Desktop Docking Station**



**VR Headset**



**MIM & CNC**

<https://www.jarlly.com/about/mim>

Customized All Size Key Components

光纖產品



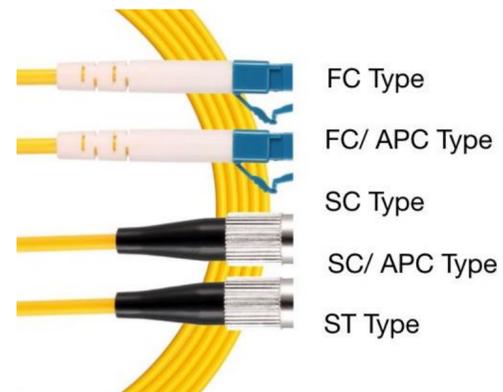
Optical Connectors



Optical Splitters



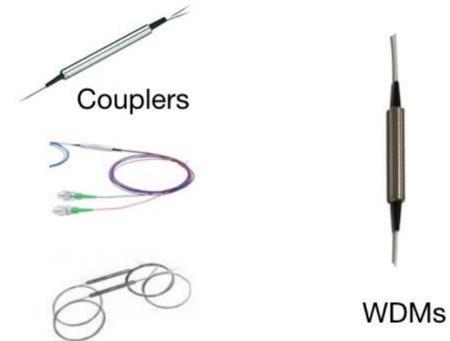
Attenuators / Terminators



Optical Patch cable



RF Connectors



Couplers / WDMs



Precision Design and Manufacture

## Quality Control



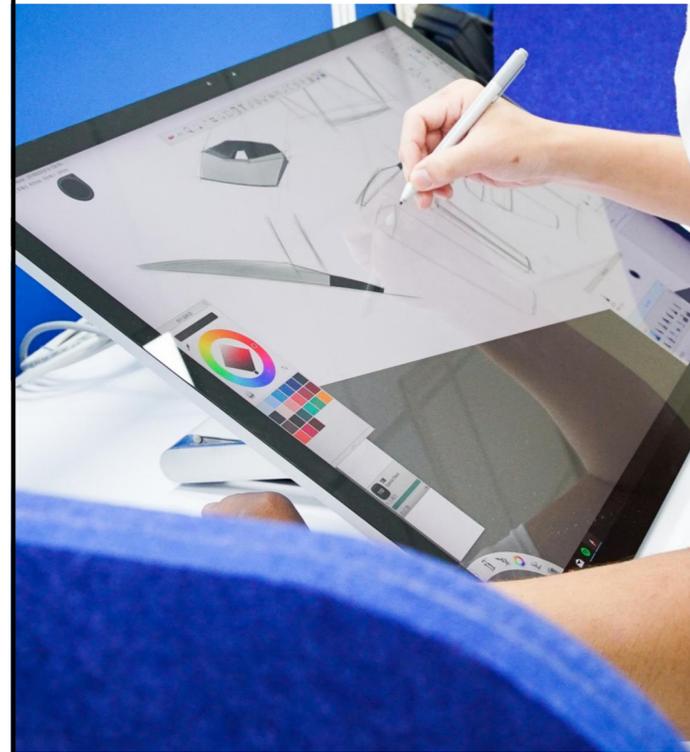
- Statistical Process Control Sys
- Conditions Durability Lab
- 3. Motion Meas. in H/W & S/W

## Vertical Integration



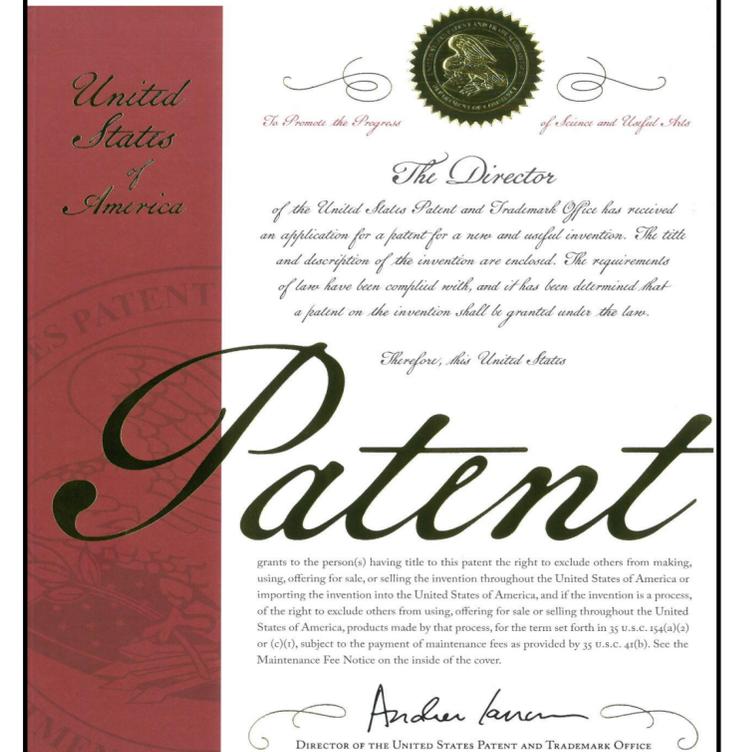
- MIM
- CNC Machining
- Plastic Injection
- Die-Casting
- Molding
- Tooling
- Metal Stamping
- Assembly

## Great Design



- Customization for New Design
- Industrial Design & Demo Sample

## Patents

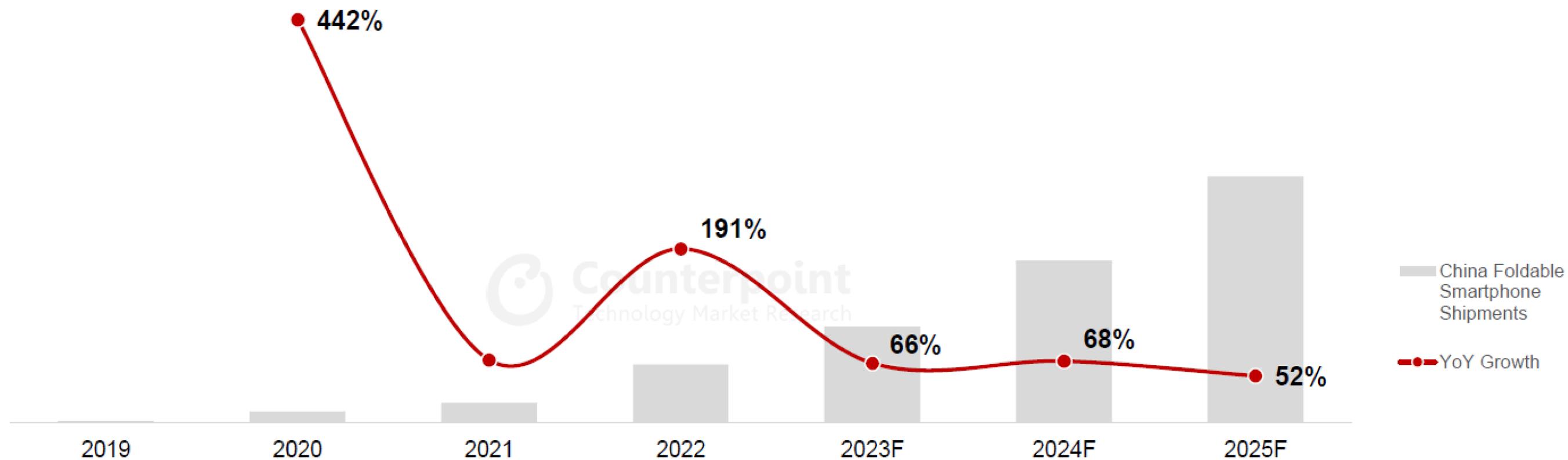


- Worldwide Patents : 527
- Patents in process : 43

# Market Overview

# Market Overview

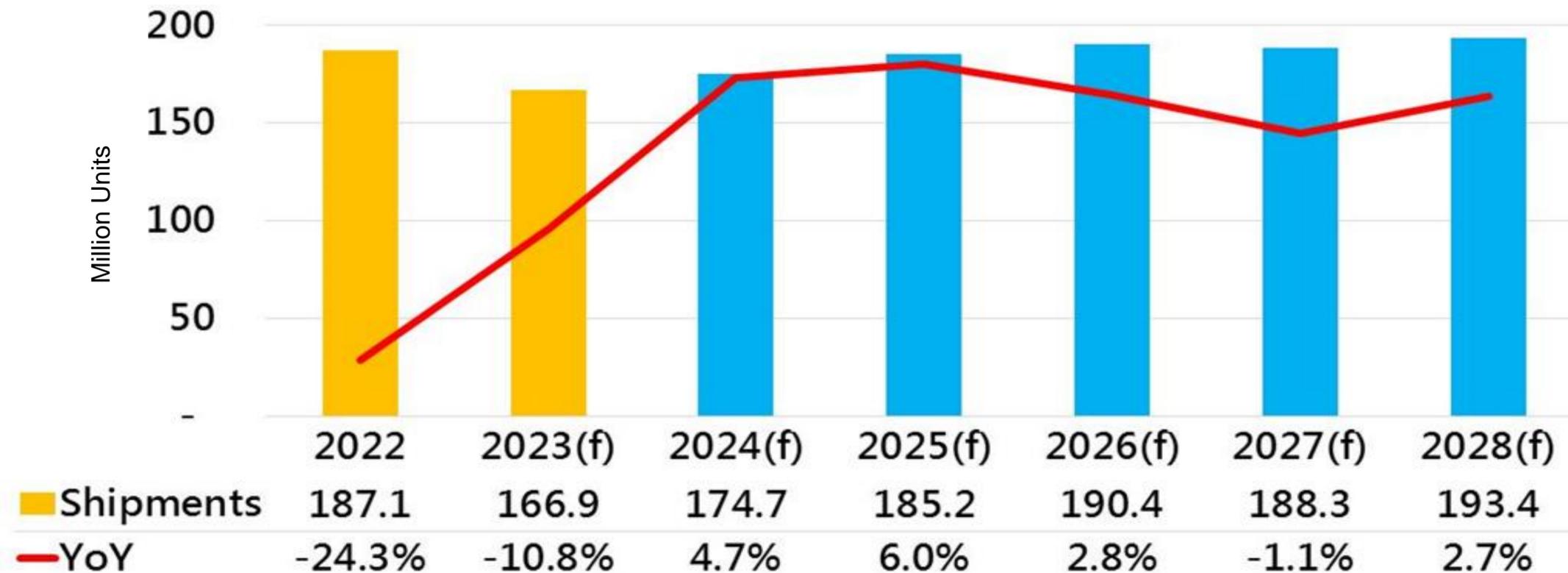
## Foldable phone



7 Source: Counterpoint China Foldable Market Analysis

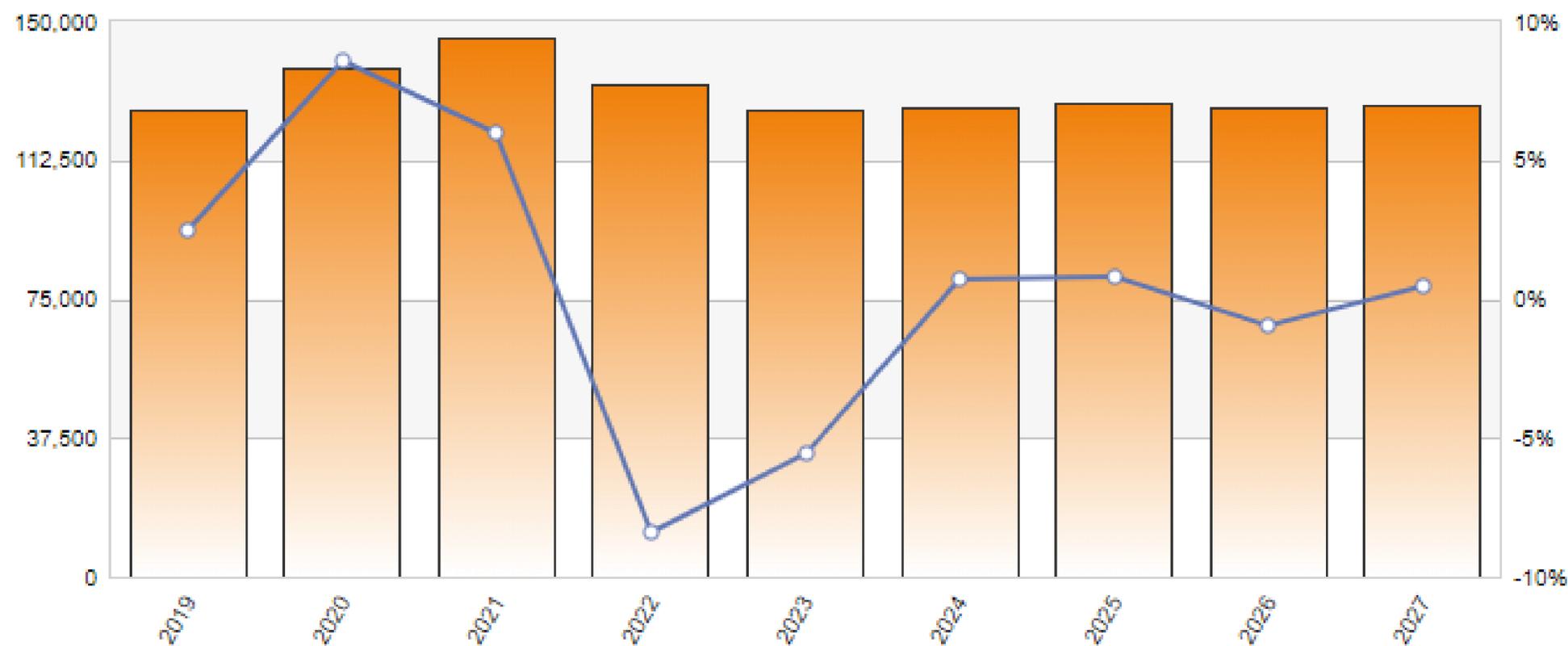
Counterpoint

Global NB shipment growth estimate



Source by Digital Time

Unit : (k units) 2019~2027 Global LCD monitor shipments



	2019	2020	2021	2022	2023	2024	2025	2026	2027
ALL	126,126	136,922	145,181	133,035	125,607	126,486	127,498	126,223	126,854
YoY	2.5	8.56	6.03	-8.37	-5.58	0.7	0.8	-1	0.5

1. Figures are updated at the end of February, May, August and November.

2. Figures were not updated since 2024.

Last updated : 2023/11/20

Time

# Operation Results

### Consolidated Statements of Comprehensive Income

Thousand in Unit

Year	2018	2019	2020	2021	2022	2023/1-9
Operating revenue	5,775,584	5,763,574	5,546,230	7,446,666	7,020,608	5,874,709
Gross Profit	1,117,145	1,293,327	1,127,270	1,228,725	1,403,982	987,018
Gross Margin %	19%	22%	20%	17%	20%	17%
Operating expenses	682,565	777,014	818,260	998,774	951,282	623,426
Operating income	434,580	516,313	309,010	229,951	452,700	363,592
Non-Operating Income/(Exp)	193,215	100,906	59,207	59,071	271,798	144,048
Profit before tax	627,795	617,219	368,217	289,022	724,498	507,640
Net income	449,249	464,690	302,684	247,795	473,968	353,506
EPS(in NT\$)	7.44	7.73	5.03	4.12	7.88	5.86
Share Capital	601,214	601,214	601,214	601,214	601,214	648,153

## Reached threshold of mandatory disclosure of financial information per TPEX requirements

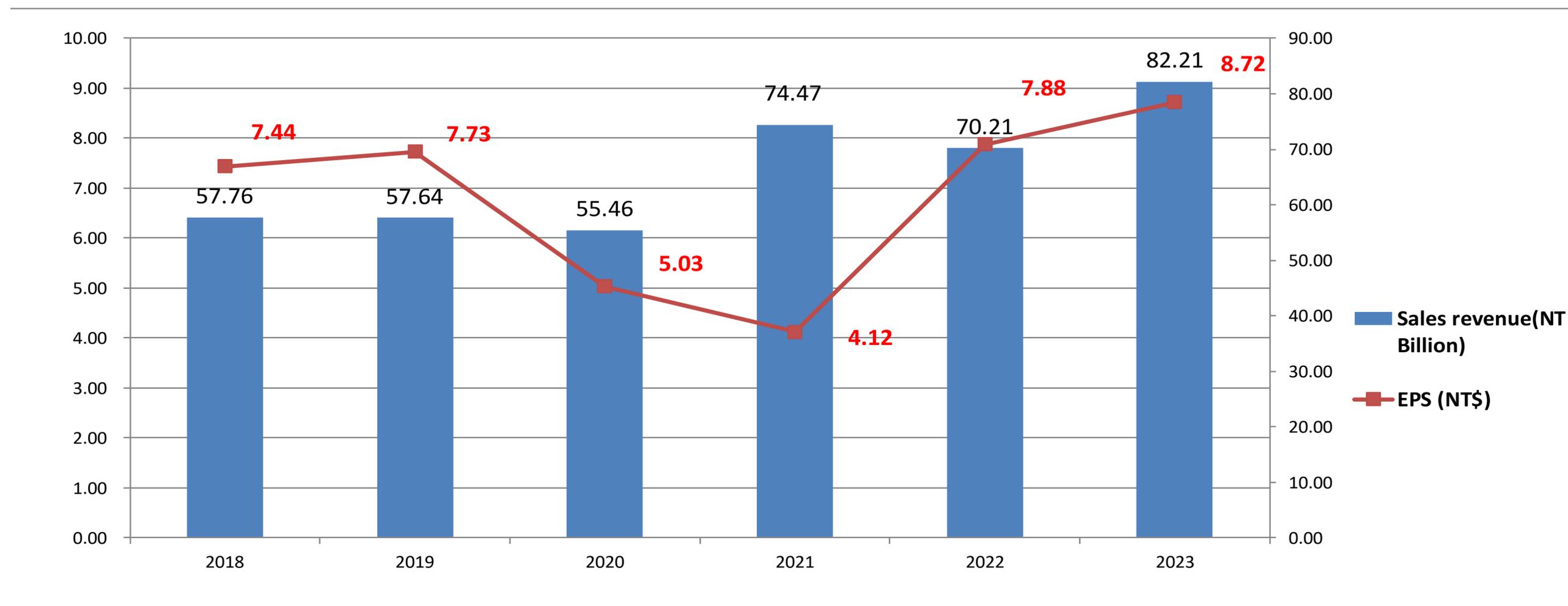
(2) Total For The Last 2 Months			
	Oct-Nov 2023	Oct-Nov 2022	MoM(%)
Net Revenue (Million)	1,648	1,122	47%
Profit before income tax (Million)	168	81	107%
Net Income Attributable to Shareholders of the Parent (Million)	117	43	172%
EPS(NT\$)	1.80	0.72	150%

(1) By Month			
	Dec, 2023	Dec, 2022	MoM(%)
Net Revenue (Million)	698	579	21%
Profit before income tax (Million)	65	25	160%
Net Income Attributable to Shareholders of the Parent (Million)	70	13	438%
EPS(NT\$)	1.06	0.22	382%

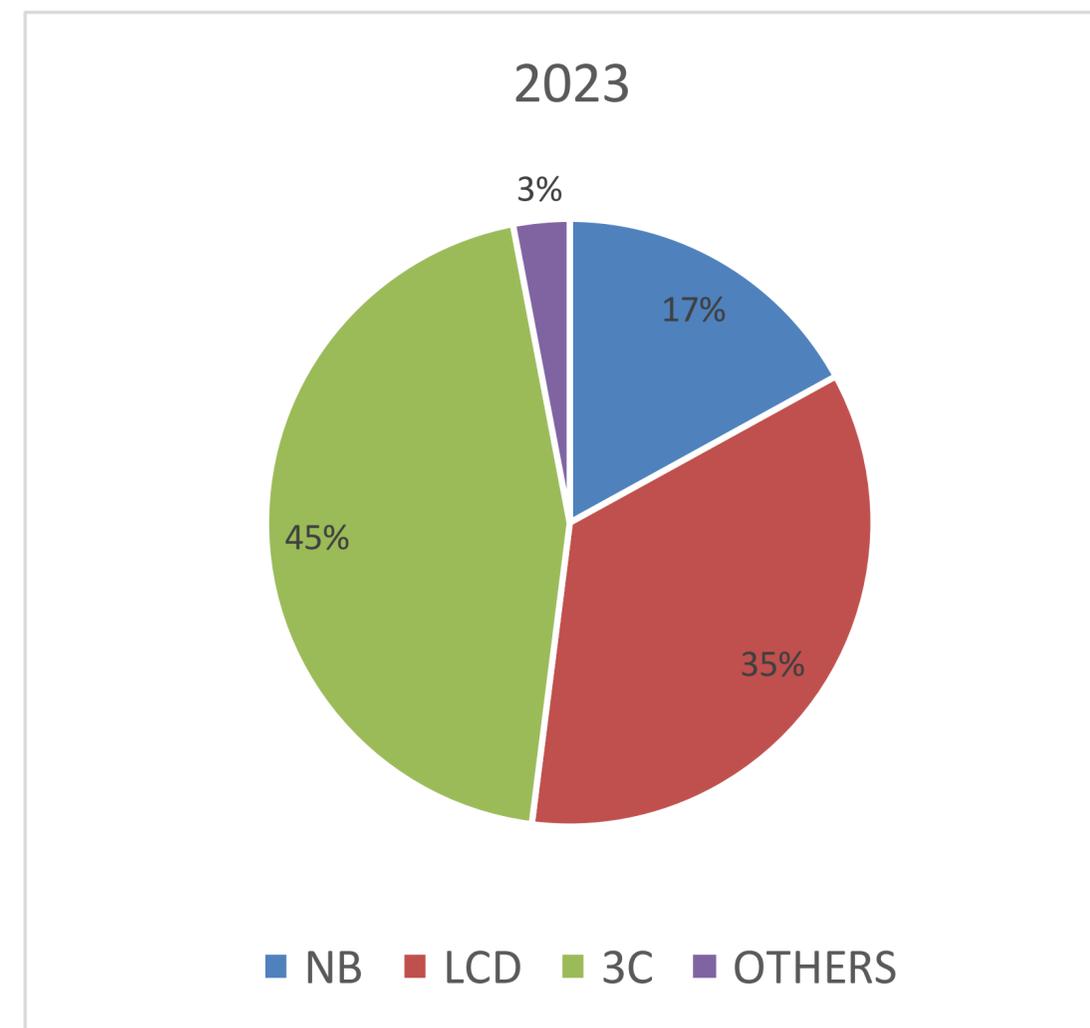
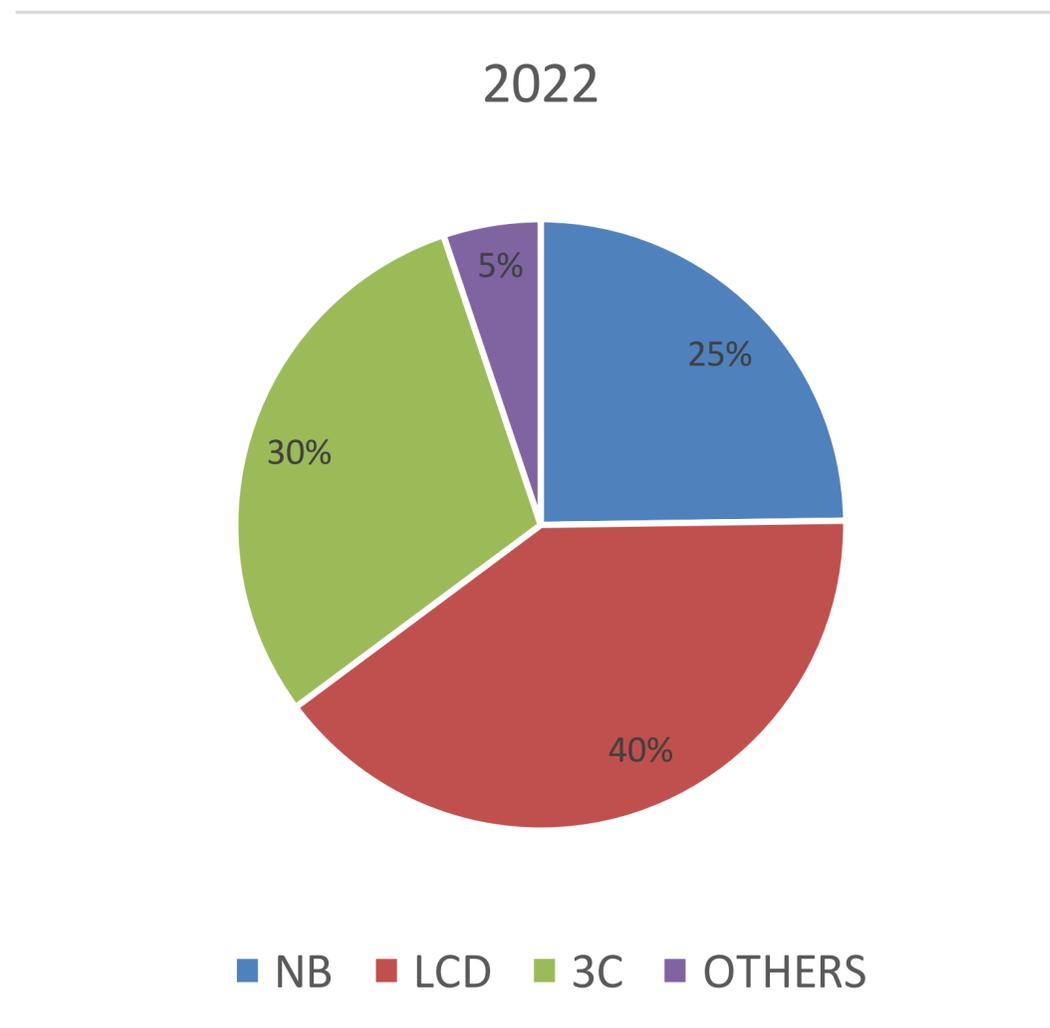
\$NT Billion in Unit

	2018	2019	2020	2021	2022	2023
<b>Sales revenue(NT Billion)</b>	57.76	57.64	55.46	74.47	70.21	82.21
<b>EPS (NT\$)</b>	7.44	7.73	5.03	4.12	7.88	8.72
<b>Share Capital (in NT\$ '000)</b>	601,214	601,214	601,214	601,214	601,214	648,153



Note: Reached threshold of mandatory disclosure of financial information per TPEX requirements · Jarllytec disclose Oct-Dec 2023 financial information .

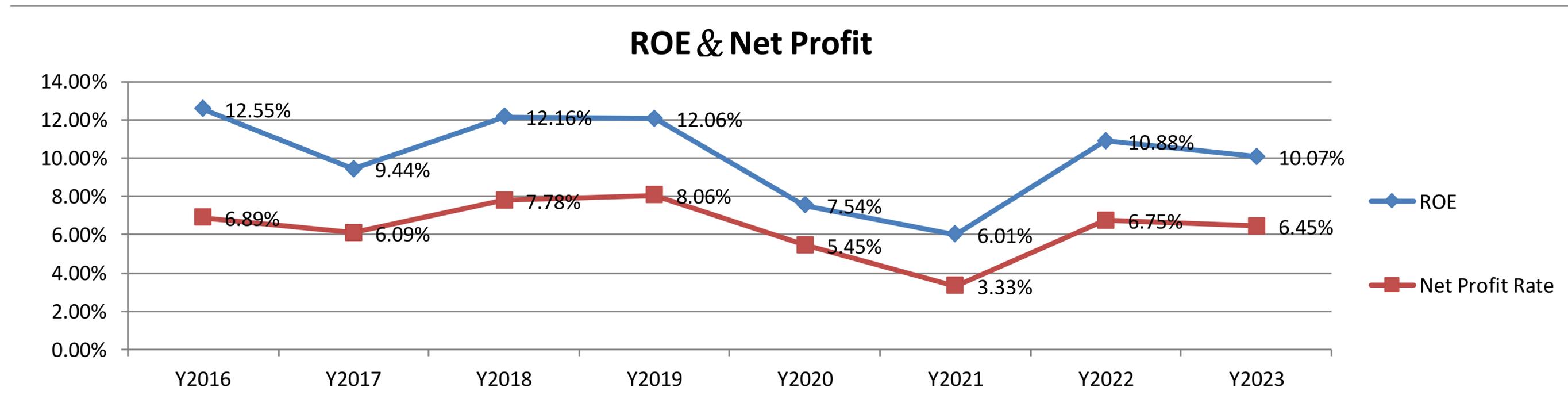
YEAR	2022	2023
NB	25%	17%
LCD	40%	35%
3C	30%	45%
OTHERS	5%	3%



# Financial Analysis

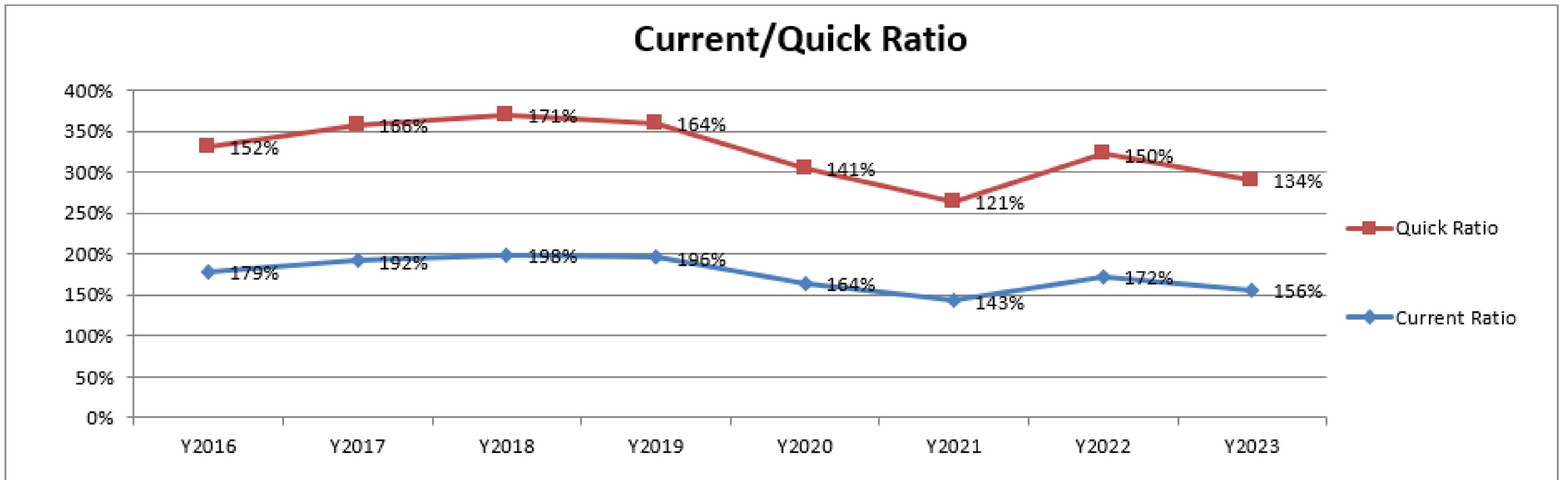
## Financial Analysis

Year	Y2016	Y2017	Y2018	Y2019	Y2020	Y2021	Y2022	Y2023
ROE	12.55%	9.44%	12.16%	12.06%	7.54%	6.01%	10.88%	10.07%
Net Profit Rate	6.89%	6.09%	7.78%	8.06%	5.45%	3.33%	6.75%	6.45%



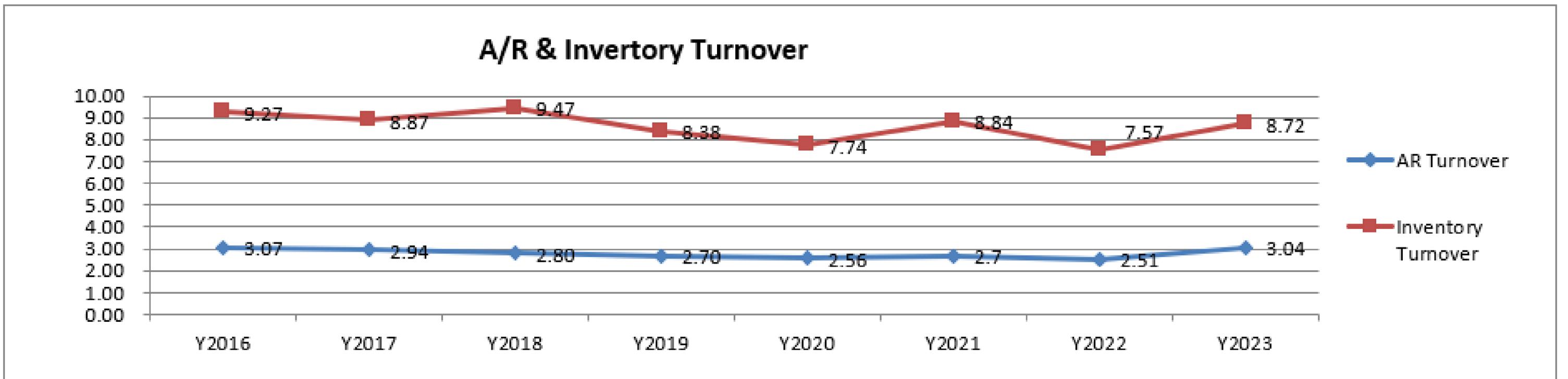
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Year	Y2016	Y2017	Y2018	Y2019	Y2020	Y2021	Y2022	Y2023
Current Ratio	179%	192%	198%	196%	164%	143%	172%	156%
Quick Ratio	152%	166%	171%	164%	141%	121%	150%	134%



Note: Reached threshold of mandatory disclosure of financial information per TPEX requirements · Jarllytec disclose Oct-Dec 2023 financial information .

Year	Y2016	Y2017	Y2018	Y2019	Y2020	Y2021	Y2022	Y2023
AR Turnover	3.07	2.94	2.80	2.70	2.56	2.7	2.51	3.04
Inventory Turnover	9.27	8.87	9.47	8.38	7.74	8.84	7.57	8.72



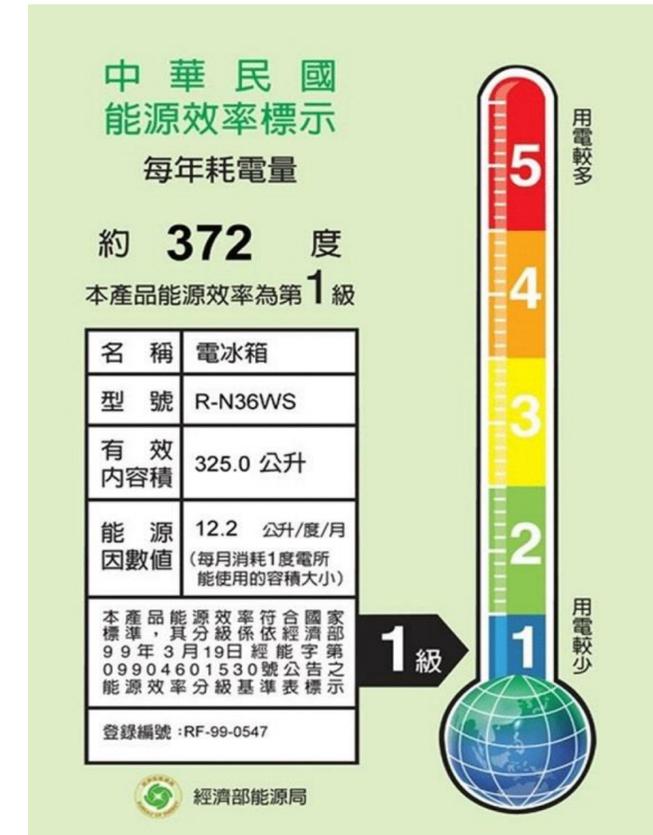
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# ESG Activities & Performance Summary



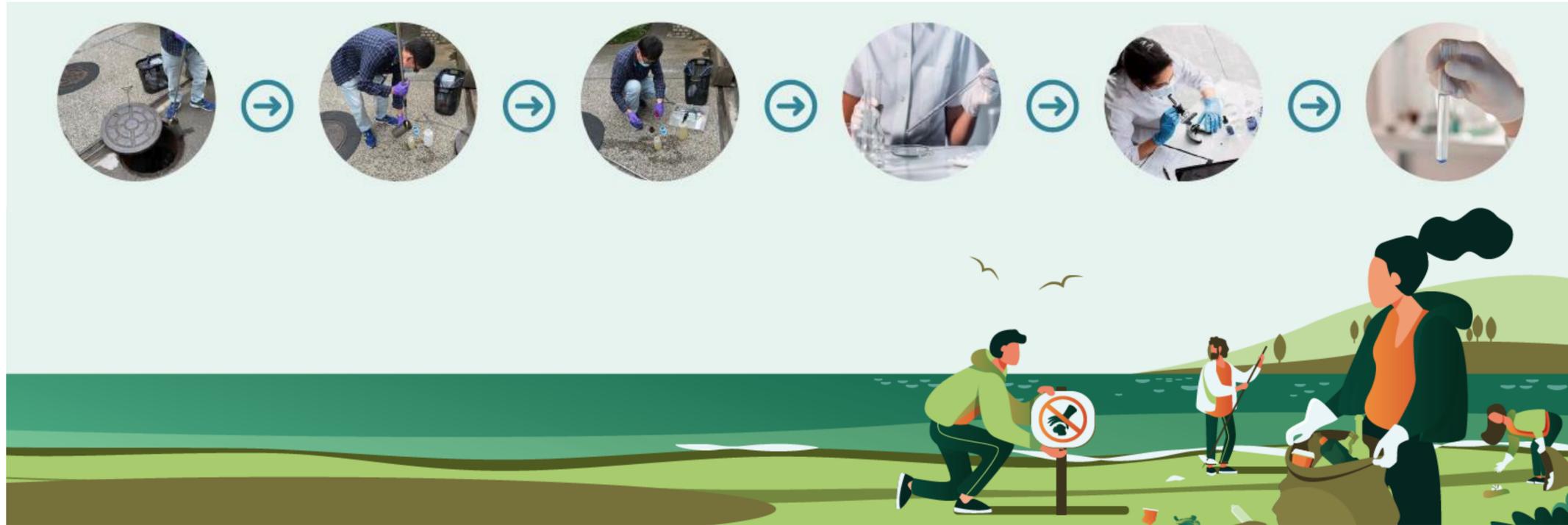
ESG Goal

- E Environmental Aspect:**  
We commit to being environmentally responsible by using resources efficiently to minimize impact on the environment.
- S Social Aspect:**  
We value our employees, invest in their growth, and actively participate in activities that benefit the broader community, reflecting a commitment to social responsibility.
- G Governance Aspect:**  
We dedicate to operating ethically, comply with regulations, and continuously improve operational efficiency. Automation is pursued to enhance competitiveness in the market.



Energy saving  
Carbon reduction

1. Lessened at least 10% of electricity consumption by installing Grade 1 inverter air conditioner
2. Replaced 35W LED with 25W LED, which aim to reduce electricity consumption by additional 30%.
3. Curtains and heat blocking films fixed to the windows in the facility to improve cooling effect.



- Reduced at least 5% of our industrial waste by sorting and recycling.
- Replaced equipment with water-saving label alternatives.
- Reduce water consumption and industrial wastewater with neutralizing treatment to achieve effluent standards.



2023 Blood Donation event



2023 Charitable Donation



2023年 Donation-with-Purchase program



### **Corporate Governance Evaluation**

- Rank in Top 5% from year of 2016~2020
- Rank in Top 6% ~ 20% from year of 2021 to 2022

### **Board of Directors**

- The independent directors account for 57.14% of the total board members
- The board members have diverse professional backgrounds.
- There is a performance assessment for the board of directors

### **Anti-Corruption**

- Integrity in Corporate Management
- Ensuring all staff comply with anti-corruption regulations and ethical standards
- Encouraging reporting of behaviors contrary to integrity and ethics

### **Regulatory Compliance**

- Adhering to the latest legal regulations and policy revisions from regulatory authorities, promptly responding and adjusting the company's

### **Innovation and Research Development**

- Incorporating elements of recycled materials, actively investing in both hardware and software equipment to enhance industrial competitiveness, establishing technological thresholds, and strategically expanding the global patent certification.

### **Information Security**

- Establishing an Information Security Management System to ensure proper protection of information assets.
- Making efforts to educate and train employees, enhance their awareness and capabilities in information security.



兆利科技工業股份有限公司  
JARLLYTEC CO., LTD.



ESG Report



Website



Our News